

CORPORATE PRESENTATION | 2025

Scotsman[®]



ABOUT US

WELCOME TO SCOTSMAN

The industry's only complete solution for highly efficient, superior-performing ice systems.



THE LEGACY FOR A NEW FUTURE

Scotsman Ice, a global leader in ice machines renowned for innovation, quality, and reliability.

Scotsman's success stems from a diverse product range and ongoing technological advancements in ice production.

THE ESSENCE OF OUR BRAND

BRAND MISSION:

Ice is the essence of the Brand.
It is always the undisputed protagonist.
Ice is our only passion; it is at the heart of
everything we do.

BRAND VISION:

We want to give our customers a unique
experience with our ice.
We create stories and cool experiences.

ICE
IS
US

MAKE
ICE
COOL



WE SET THE STANDARDS

We offer the largest selection of equipment and ice shapes available.

For decades, Scotsman has been one of the world's leading manufacturers of ice machines and ancillary products. Today the brand offers literally hundreds of model variations, producing more different types of ice than any other manufacture.

BE SCOTSMAN, BE COOL

WE CREATE VALUE AND INSPIRE PEOPLE

Manufacturing facilities are strategically located in **USA**, **ITALY** and **CHINA** to better serve our markets in the world.

OUR ICE COVERS THE GLOBE:

Americas HQ
_Chicago

International HQ
_Milan

Regional Office
_Dubai

Regional Office
_Singapore

Sales Office
_Shanghai

Sales Office
_Madrid

Sales Office
_Johannesburg

ICE & PRODUCTS

SHAPED FOR SUCCESS

From day one, we championed innovative ice-making technologies.
Our ambition is to create advanced equipment that produces perfect ice for every occasion.



GOURMET ICE

Crystal clear, pure, hard and long-lasting ice cubes. Ideal for luxury operations such as hotels, fine dining and high-end bars. Its fast-cooling action and slow dilution keep drinks chilled for a long time.

- **42 models with production from 20 kg to 660 kg including**
- **40 models with the Eco refrigerant R290**





DICE ICE

Classic six-sided ice cube. Its greater surface for heat exchange promotes rapid chilling. The perfect solution for QSR, cafés, banquet venues and cinema.

- **16 models with production from 20 kg to 660 kg including**
- **10 models with the Eco Refrigerant R290**





NUGGET ICE

Compressed ice made in regular micro-cubes. Multi-use versatility that's great with carbonated drinks and smoothies, while a perfect option for food and plate displays. Long lasting, easy to use, high and fast displacement, and hands-free dispensing.

- **15 models with production from 85 kg to 1900 kg, including**
- **10 models with the Eco Refrigerant R290**





FLAKE ICE

Ice produced just below zero degrees Celsius. Highly versatile, it's suitable for multiple applications, including fish display counters, buffet displays, frozen drink preparations, as well as wine and champagne buckets.

- **27 models with production from 75 kg to 2500 kg, including the new MXF series.**





SCALE ICE

Made by irregular fragments of ice and featuring less than 2% residual water content, it is very dry and it's our coldest form of ice.

- **15 models with production from 426 kg to 2450 kg, including 10 models with the Eco Refrigerant CO2.**



MARKETS

PROVIDING SOLUTIONS

We leverage our worldwide experience to provide the best possible solutions for clients across a number of industries.



UNMATCHED MARKET COVERAGE

As the largest in the world, we support over a million customers and distribute products in 100+ countries.

We leverage our worldwide experience to provide the best possible solutions for clients across major industries.

- **HOTELS & FINE DINING**
- **QSR & CASUAL DINING**
- **COFFEE CHAINS & SPECIALTY**
- **AIRLINES & CRUISE SHIPS**
- **FOOD RETAIL & CVS STORES**

HOTELS & FINE DINING



Ice applications

- Starred Restaurants
- Lounge & Pool Bars
- Convention / Catering Facilities
- Room Service – Guest Floors
- Wine Bars
- Spa & Fitness Centres
- Coffee Shops & Bakeries
- Champagne Lounges

QSR & CASUAL DINING



Ice applications

- Front of the House
- Self Serve Refill Centres
- Salad Bars
- Back of the House

COFFEE CHAINS & SPECIALTY



Ice applications

- Coffee Shops
- Bakery shops
- Specialty coffees
- Tea houses
- Blended or Specialty Drinks

AIRLINES & CRUISE SHIPS



Ice applications

- Airport Lounges & Catering
- Main Galleys
- Pantries
- Pool Bars
- SPA And Fitness Centre
- Catering Facilities
- Room Service
- Bars And Cocktail Lounges

FOOD RETAIL & CVs STORES



Ice applications

- Fish Displays
- Deli & Grocery Counters
- Salad Bars
- Coffee Shops & Bakeries
- Eateries
- Take away Beverages, Smoothies & Slurries



HOTELS & FINE DINING

- Accor Hotels
- Ada Aran
- Âman Resorts
- Ana Mandara Resort
- Anantara Hotels
- Angsana Resort & Spa
- Armani Hotels & Resorts
- Atlantis Hotels & Resorts
- Banyan Tree Hotels & Resorts
- Bvlgari Hotels & Resorts
- Conrad Hotels & Resorts
- Dusit Thani Hotels & Resorts
- Fairmont Hotels & Resorts
- Four Seasons Hotel and Resorts
- Gucci Resorts
- Hilton
- Holiday Inn Hotel & Resorts
- Hotel Group
- Hyatt
- InterContinental Hotel & Resorts
- Jetwing
- Jumeirah Hotels & Resorts
- Kempinski Hotels & Resorts
- Lai-Thai Resorts
- Langham Hotels & Resorts
- Lotte Hotels & Resorts
- Mandarin Oriental
- Marco Polo Hotels
- Marriott
- Meliã Hotels & Resorts
- Mercure
- Meritus Hotels
- Millennium Hotels & Resorts
- NH Hotels
- Nikko Hotels International
- Novotel Accor Hotels
- One & Only
- Palazzo Versace
- Quality Hotel
- Radisson
- Raffles Hotel & Resorts
- Renaissance Hotel & Resorts
- Rosewood Hotels & Resorts
- Scandic Hotels
- Shangri-La Hotel & Resorts
- Sheraton
- Sofitel Accor Hotels & Resorts
- St. Regis Hotel & Resorts
- Taj Hotels Resorts and Palaces
- The Ascott Limited
- The Ivy Dubai
- The Oberoi
- The Peninsula Hotels
- The Ritz-Carlton
- Waldorf Astoria Hotel & Resorts
- Warwick Hotels & Resorts
- Westin Hotel & Resorts
- Whitbread Group
- WorldWide Hotels
- Wyndham Hotel Group

QSR & CASUAL DINING

- A & W Root Beer
- Arby's
- Baskin Robbins
- Burger King
- Carl's Jr
- Chicken Now
- Chilli Padi
- Chipotle Mexican Grill
- Délifrance
- Domino's
- DQ Grill & Chill
- Dunking Donuts
- Figaro Coffee Company
- Hard Rock Café
- Hesburger
- Hogs Breath Cafe
- Hooters
- Jack in the Box
- Jollibee
- KFC
- Marrybrown
- Max
- McDonald's
- Nando's
- Nirula's
- Pizza Express
- Pizza Hut
- Popeyes
- Popeyes
- Ruby Tuesday
- Steak 'n Shake
- Subway
- Taco Bell
- Taco Time
- TGI Fridays





COFFEE & BAKERY

- A Twosome Place Coffee & Dessert
- A&W
- Angel-is-us Coffee
- Barista Coffee
- Bean Tree Cafe
- Café Coffee Day
- Caffé Bene
- Caffè Pascucci
- Caribou Coffee
- Ciro Coffee Academy
- Coffee 'n Joy
- Coffee Island
- Costa Coffee
- Dunkin Donuts
- Ediya Espresso Coffee
- Gloria Jean's Coffees
- Highlands Coffee
- J'CO Cafe
- Krispy Kreme
- Lavazza
- Luckin Coffee
- McCafé
- Mugg & Bean
- Muji
- Starbucks
- The Coffee Bean & Tea Leaf
- Tim Hortons
- Tous les Jours
- TriBeCa Coffee
- Trung Nguyen Coffee
- Wayne's Coffee



AIRLINES & CRUISE SHIPS

- Aegean
- Air China
- Air France
- Air India
- British Airlines
- Carnival
- Cathay Pacific
- Celebrity Cruises
- China Airlines
- Costa
- Cruise Ships
- Cunard
- Dragonair
- Garuda Indonesia
- Holland America
- Iberia
- KLM
- MSC Cruises
- Norwegian Cruise Line
- Philippines Airlines
- Qantas Airways
- Regent Seven Seas Cruises
- Royal Caribbean International
- Scandinavian Airlines
- Scenic Luxury Cruises & Tours
- Singapore Airlines
- South African Airways
- Thai Airlines
- Tui Cruises
- Turkish Airlines
- United Airlines
- Vietnam Airlines
- Viking Cruises



FOOD RETAIL & CVS STORES

- Auchan
- Basko
- Bennet
- Carrefour
- Casino
- Champion
- Conad
- Condis
- Consum
- Coop
- Costco Wholesale
- DekaMarkt
- Dia
- Dialprix
- E.Leclerc
- El Àrbol
- El Corte Inglés
- Emke Group
- Eroski
- Esselunga
- Famila
- Géant
- Grand Frais
- Ica
- Intermarché
- Iper
- Kesko
- Lulu Group
- Makro
- Masymas
- MaxiDi
- Megamark
- Metro
- Migros
- My Market
- Norges Gruppen
- Pac
- Pam
- Simply
- Super Sol
- Tesco
- Tigre
- Unicom
- X5 Retail Group

WE ACT FOR THE FUTURE

BE THERE FOR THE NEXT GENERATIONS

We are committed to provide cutting-edge ice solutions that respect the environment.

INNOVATION & SUSTAINABILITY

XSafe is a totally natural sanitation system which is fully integrated inside the ice machine. It automatically operates 24/24 hours and 7/7 days to keep your ice making equipment clean and safe.

EcoX is the range of Scotsman ice machines available with natural refrigerant, almost zero carbon footprint environmental impact and better energy efficiency.

XWave is a new APP with improved electronics and programming. Designed for data cloud operations and user app with Bluetooth and Wi-Fi. Connected with XSafe.

XSafe EcoX **XWave**

INSPIRING EXPERIENCES

EMPOWERING A LIFESTYLE

Ice is the most important ingredient for coffee
and mixology cocktails.





COFFEE SPECIALISTS

Whatever style appeals you – brewed, dripped, filtered, pressed, blended, shaken, stirred – we fit the bill.

Scotsman is official partner of:

- **SCA (Specialty Coffee Association)**

Exclusive ice supplier to

- **WCC (World Coffee Championships)**

Michalis Dimitrakopulos, World Champion 2016 and runner up 2019, is the Scotsman Coffee Expert to promote ice culture and inspire excellence and creativity.



Michalis
Dimitrakopulos



MIXOLOGY MASTERS

At Scotsman, we are proud to be at forefront of suggesting new opportunities, of pioneering new solutions, of inspiring professionals and associations.

We are Official Partner of:

- **IBA (International Bartender Association)**

Main Sponsor of:

- **AIBES (Italian Bartender Association)**



ACADEMY'S TRAINERS

We start from the bottom to create the culture of ice like one of the most important ingredients in cocktails.

Scotsman is official Partner & Sponsor of:

- **EBS (European Bartender School)**

Italian Ice supplier for:

- **CAMPARI (Academy)**

Unique Ice Partner of:

- **BV HOLDING (Bruno Vanzan Academy)**



CHILLING WITH THE BEST

Scotsman is proud to be part of the Ali Group Corporation, the largest, most diversified global leader in the foodservice equipment industry.

As a company that represents some of the most trusted names in the industry, it designs, manufactures, markets and services equipment used in every sector of hospitality and catering.

an Ali Group Company



The Spirit of Excellence

THANK YOU

Scotsman[®]